



UGANDA  
DEVELOPMENT  
CORPORATION  
*Driving Industrial Growth*

# THE CORPORATION NEWSLETTER

(JANUARY – JUNE) 2023

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Denis Dokoria  
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## EDITOR'S NOTE

*Dear Reader,*

I am pleased to share with you these privileged insights from Uganda Development Corporation (UDC) in our 2nd edition of the UDC Newsletter "The Corporation". While building on the previous edition, this edition presents a deeper and richer view of UDC and its operations.

Several of our achievements can be attributed to the cooperation and productive networks we have built with our key strategic partners that have enabled us to widen our reach

and impact.

So, without further ado, we invite you to delve into the pages of the Corporation Newsletter where we share with you the impact we are creating with our transformative projects/investments, our ongoing projects and exciting partnerships that position UDC at the forefront of Uganda.

We look forward to your feedback so we can continuously improve this and more.



Juliana Ankunda  
Public Relations Associate

## CO-EDITOR'S NOTE

*Greetings to All,*

We extend a warm welcome to each and every one of you as we unveil the latest edition of the Corporation Newsletter. It is an honor to connect with you, our cherished audience, and to share the remarkable strides and accomplishments within the Uganda Development Corporation (UDC). As the leading government-owned investment institution, UDC is dedicated to driving economic and

industrial growth, and creating sustainable opportunities for all Ugandans.

Your feedback, ideas, and insights are invaluable to us, and we encourage you to reach out and engage with us on all our social platforms.





Dr. Patrick B. Birungi  
Executive Director

## MESSAGE FROM THE UDC EXECUTIVE DIRECTOR

Dear esteemed reader,

Industrial development is at the heart of our economic strategy and key means to create jobs, expand the economy and combat poverty and inequality. Uganda Development Corporation (UDC) is a key institution that drives job-rich industrialization in Uganda. As the investment arm of the government, we have registered many successes since our revitalization in 2016 that has certainly left our mark on many of the industrial players of today. By leveraging partnerships and networks, we have sought to learn from practices and experiences of our peers locally and abroad.

As we report in this Newsletter, we remain optimistic that maintaining a healthy relationship with our various stakeholders is key. This will help us continue

to impact the social and economic transformation of Uganda through investment in entities that create jobs, utilize the abundant raw materials and resources, impact the balance trade position in the country and enhance regional industrialization and local entrepreneurship.

The last half of the FY 2022/2023 has been rewarding at the Uganda Development Corporation (UDC). Some of our priced achievements that we share in this Newsletter include the on boarding of two enterprises on to the UDC investee portfolio; signing of partnership MoU's with peers; Completion of works on some projects among others. We are proud to tell you all about it in this second edition of "The Corporation" Newsletter.

I am grateful to the team that has put together all the good work that you will read about as well as those that have contributed information that is therein. Your efforts have made this newsletter a worthwhile source of information. We hope that our readers will find the newsletter informative and interactive. Kind regards

## UGANDA DEVELOPMENT CORPORATION (UDC) CELEBRATES THE CONTRACT RENEWAL OF ITS VISIONARY EXECUTIVE DIRECTOR



On 1st April 2023, Dr. Patrick B. Birungi, Executive Director, UDC started a renewed 4-year employment contract at the helm of the Corporation. This is a vote of confidence in Dr. Birungi's exceptional leadership, vision, and tireless efforts in driving the organization's success to new heights during his 2019-2022 tenure of service.

As the first substantive Executive Director of UDC, Dr. Birungi's tenure was characterized by key milestones such as:

- Improved governance at UDC and at subsidiary and associate company levels.
- Operational investments have increased from only one project in 2019 (that is, Kalangala Infrastructure Services Ltd) to an expanded portfolio of sixteen (16) currently.
- UDC has received and appraised several investment proposals, and has identified pipeline projects i.e. ready-to-invest projects.
- Increased institutional budget and capitalization of UDC.
- Strategic partnerships have been nurtured with various institutions to optimize resources and foster collaborations.
- Development of critical policies, manuals and procedures.
- Improvement of ICT infrastructure and automation of processes.
- The Corporation's visibility has been improved through rebranding, media engagements, and website upgrade.
- Improved staffing levels, salaries and welfare.

While building on these achievements, Dr. Birungi's focus for the next term will hinge on creating lasting and sustainable growth and impact in line with the UDC 10-year Strategic Plan 2019/20 -2029/30 and the UDC Act 2016.

Please join us in congratulating Dr. Patrick Birungi on this well-deserved contract renewal and in celebrating the bright future that lies ahead for UDC. Together, we continue to remain committed to driving the industrial growth of Uganda.



## COVER STORY

**KALANGALA INFRASTRUCTURE  
SERVICES LTD**

Once upon a time, Kalangala District situated in Southwestern Uganda was a hard to reach area. Bugala Island in Kalangala used to be one of Uganda's poorest areas cut out from the mainland due to poor transport infrastructure, unreliable electricity and clean water. The Government of Uganda (GoU) through UDC strategically invested in the Kalangala

Infrastructure Services Ltd (KIS) a multi-sector infrastructure project that serves the population, institutions, and businesses of Bugala Island in Kalangala District.

Investment in KIS led to infrastructure improvement on the island aimed at attracting investments, boosting businesses, and improving livelihoods. The company acquired two modern

roll-on roll-off ferries; upgrade the island's 66km Luuku – Mulabana main road; distribute clean water to 19 villages on the island; and develop a 1.6MW hybrid solar-diesel electricity generation plant. The company is now managing the operation of the Kalangala Town Council (KTC) grid. Today, the island is thriving and KIS playing a major role in this transformation.



The government subsidized ferry services to allow residents to transport their merchandise to the mainland for sale and vice versa. The daily trips to the mainland also allow residents to work further afield, receive medical treatment and supplies. Villages where KIS water supply is provided have seen a drop in waterborne diseases. There is also a visible increase in the settlement of families in permanent homes, in contrast to the temporary structures that

were prevalent before the project started.

Today, all four components of the project are fully operational and KIS has defined an ambitious vision to upscale the generation of solar power by 300% as well as expand its distribution and electrification.



## LEVERAGING PARTNERSHIPS AND NETWORKS: UDC entered into a partnership agreement with the Industrial Development Corporation (IDC) South Africa.

Leveraging partnerships and networks is key to optimizing resources and fostering collaborations. In March 2023, during H.E Yoweri Kaguta Museveni's visit to the South Africa - Uganda Business Forum held in South Africa, UDC entered into a partnership agreement with the Industrial Development Corporation (IDC) South Africa to collaborate in identifying investment opportunities in strategic sectors. Dr. Patrick B. Birungi (UDC) and Mr. Tshokolo Petrus Nchocho (IDC) signed a Memorandum of Understanding (MOU) on behalf of their respective institutions.



The MOU is a significant milestone in the efforts to promote industrialization and economic development in Uganda. It also represents a model for future collaborations between Uganda and South Africa in promoting regional integration and economic development.





## DR. PATRICK BIRUNGI, ENGAGES WITH GATSBY AFRICA TO ENHANCE FRUITFUL PARTNERSHIPS

The UDC team, led by Dr. Patrick Birungi (far right), recently welcomed representatives from Gatsby Africa. The fruitful meeting, held at the UDC offices, aimed to explore avenues for deepening partnerships between the Government through UDC and Gatsby Africa with real opportunity for widespread impact.

The meeting served as a platform to exchange ideas, discuss challenges, and devise strategies for harnessing the full potential of the Cotton, Textile and Apparel (CTA) sector in Uganda. Dr. Patrick Birungi, known for his visionary leadership, emphasized the importance of collaboration in achieving sustainable growth and development goals.





# NAADS HANDS OVER YUMBE FRUIT FACTORY TO UDC:

## A STEP TOWARDS AGRICULTURAL GROWTH AND INDUSTRIALIZATION

The Yumbe Mango Processing Factory is poised to make a remarkable impact on the socioeconomic development of the West Nile region in form of job creation, offtake of raw materials that is, 'kagoggwa' mango variety and increased household income. This factory is a Public Private Partnership institution that was conceived and developed by the Government of Uganda (UDC and NAADS), scientists (Foods and Nutrition Solutions Limited - FONUS) and farmers that is, Aringa Fruit Farmers' Cooperative Society through a special purpose vehicle called Nilezilla Ltd. This venture is aligned with the Ugandan government's commitment to transforming agriculture into a commercially viable sector. This flexibility will enable farmers in the area to process their produce efficiently, reducing post-harvest losses and ensuring the value of their fruits is maximized. Furthermore, the facility has a storage capacity for both fresh and processed fruits, allowing for extended shelf life and facilitating distribution.

Government of Uganda through NAADS finalized major civil works on the Yumbe Mango Processing Factory and handed over the operations of the factory to UDC on 23rd June 2023. This transfer of ownership aims to integrate the agricultural and industrial sectors to maximize their synergies and achieve greater economic impact. The 6 metric tons per hour facility will process local mangoes 'kagoggwa mangoes' produced in West Nile. This will dispel the popular notion that local mangoes cannot be commercially processed into pulp.

A company in the names of Nilezilla Limited was established and registered as a special purpose vehicle to manage the factory with UDC, Foods and Nutrition Solutions Limited (FONUS) which was in charge of conducting research into value addition of the kagoggwa mango variety to produce pulp and Aringa Fruit Farmers' Cooperative Society that brings together mango farmers in the region being the shareholders. This unique partnership is a testament that scientific research

can be transformed into products for commercialization.

A Nilezilla board of Directors was constituted and inaugurated at the shareholders meeting held on 27th June 2023. The five-member board is led by Dr. Ruth Biyinzika as Chairperson Board of Directors with four other eminent members who include: Mr. William Ezama, Mr. Gilbert Ringtho, Mr. Yassin Taban, and Mr. Abel Atukwasa.

During the event, Dr. Patrick Birungi, the UDC ED asserted that, "When we pull off the Yumbe Fruit Factory, we shall achieve a key agenda of transforming science into reality." Preparations to commission the factory to start full operations are underway.

In preparation for commercial operations that is expected in the next mango season of November – December, 6 technical staff from Yumbe Mango Fruit Factory received a one-month hands on training in fruit juice production at the Soroti Fruit Factory. This will improve their performance and create more efficiency and effectiveness for the factory.

The NAADS and UDC Team inspecting the factory



Nilezilla Board of Directors Constituted and inaugurated



**Nilezilla Limited Board of Directors includes;**

- Dr. Ruth Biyinzika (Chairperson Board of Directors).
- Mr. William Ezama (Member).
- Mr. Gilbert Ringtho (Member).
- Mr. Yassin Taban (Member).
- Mr. Abel Atukwasa (Member).



Yumbe technical staff getting training from Soroti fruit factory





## ABUBAKER TECHNICAL SERVICES LIMITED JOINS THE UDC FAMILY

**A**bubaker Technical Services and General Supplies construction company with its headquarters in Mukono District joined the UDC family in February 2023 through Equity Financing. UDC therefore acquired a stake in the company that provides a range of services including: construction and maintenance of bridges; - new road construction (paved and unpaved); road maintenance both routine and periodic; drainage construction and maintenance; large waterway channel construction and maintenance; remodeling and alterations for traffic schemes; concrete works, building construction and renovations; solar street lights and solar products; mast construction; metal fabrication and machining workshop; and geological investigations.

The company that is currently running over 10 construction projects, in June 2023 secured a contract from the Uganda National Roads Authority (UNRA), to rehabilitate the Matugga-Semuto-Kapeeka road, a significant infrastructure project that is in dire need of restoration.



This will enhance connectivity and improve transportation in the region. This achievement reflects the company's competence and expertise in the construction industry.

UDC's investment in the company signifies the government's commitment to build capacity of local companies to compete with the international firms and reduce the external flow of foreign exchange.



# SOROTI FRUITS LIMITED HOLDS ITS 2ND ANNUAL GENERAL MEETING

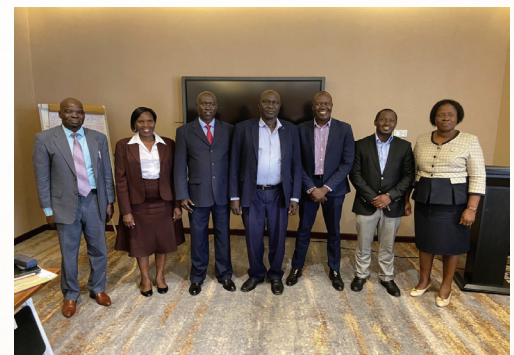
Soroti Fruits Limited (SOFTE) a subsidiary company of UDC, held its 2nd Annual General Meeting (AGM) chaired by Dr. Patrick Birungi (Executive Director, UDC). In the FY 2020/2021, the company registered an increased customer base and product availability countrywide.



The AGM witnessed the transfer of office from the old Board that was led by Dr. Patrick B. Birungi to a New Board led by Mr. Onapito Ekomoloit. Mr. Onapito will lead a Board of seven eminent Ugandans to drive SOFTE to greater heights.

**Soroti Fruits Limited (SOFTE) new Board of Directors includes;**

- [Mr. Onapito Ekomoloit \(Chairman\)](#)
- [Mr. Edbert Oyesiga \(Member\)](#)
- [Dr. Micheal Omeke \(Member\)](#)
- [Ms. Angela Amuge \(Member\)](#)
- [Ms. Susan Atyang \(Member\)](#)
- [Mr. Jorem Opian \(Member\)](#)
- [Mr. Cyprian Omurangi \(Member\)](#)



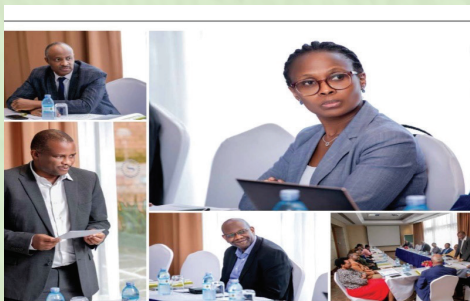


# THE EPIC ALLIANCE OF NILE HOTEL INTERNATIONAL LIMITED AND IGONGO CULTURAL CENTER & COUNTRY HOTEL

**N**ile Hotel International Limited (NHIL) a company owned by UDC signed a shareholder agreement with Igongo Cultural Center and Country Hotel. This strategic investment is aimed at strengthening the hospitality industry in the region and Uganda at large. The expected benefits include but not limited to; boosting local economy, create new job opportunities

among other benefits. Overall, this investment is expected to have a positive impact on the tourism industry and the local community, establishing a strong foundation for future growth and development.

Igongo Cultural Center and Country Hotel a renowned center for promoting the cultural heritage of the Western Region of Uganda is located at Biharwe along the Mbarara-Masaka highway. The center boasts of a museum, a cultural village, a restaurant, and a country hotel that offers accommodation to visitors. It has a strategic location within driving distance of all tourist attractions in the region that is, Lake Mburo, Queen Elizabeth and Bwindi Impenetrable Forest national parks making the hotel stand out as a popular destination for tourists and travelers.



**SIGNING OF THE IGONGO-NILE HOTEL AGREEMENT**

27th-JAN-2023 AT SERENA HOTEL KAMPALA





## UDC COLLABORATES WITH THE ARCHDIOCESE OF GULU TO ADVANCE INDUSTRIALIZATION AND COMMERCIALIZATION OF CASSAVA IN THE ACHOLI SUB - REGION

Uganda Development Corporation (UDC) team recently convened a crucial meeting with district leaders led by Archbishop John Baptist Odama of the Gulu Archdiocese. The meeting aimed to assess the progress made in the implementation of initiatives focused on the industrialization and commercialization of cassava which is a vital agricultural crop in the region. Cassava is versatile and has multiple applications, it can be transformed into flour, animal feed and

most importantly to UDC; into starch and ethanol.

The meeting revolved around discussing various projects, with a spotlight on the Acholibur Cassava Processing Project. This will hold great promise for the local economy, as it will create employment opportunities, boost incomes for farmers, and promote value addition within the agricultural sector.





# UDC IN THE SPOTLIGHT MAKING HEADLINES FOR UGANDA'S ECONOMIC TRANSFORMATION/ AMPLIFYING UGANDA'S ECONOMIC POTENTIAL

In this section, we showcase the media coverage, news features and talk show forums that highlight Uganda Development Corporation's (UDC) significant contributions to Uganda's economic development. UDC has captured the attention of the media, demonstrating its leadership in driving growth and creating sustainable opportunities for the nation.

## a. UDC budget allocation for factory establishment

In a recent interview on SMART24 TV, Dr. Patrick Birungi (ED), highlighted the important role UDC plays in promoting and facilitating economic and industrial growth in Uganda. Given UDC's mandate, it is thus imperative for both the Executive and Parliament to prioritize the Corporation's resource needs. Adequate funding will enable the UDC to implement its plans effectively.

While appreciating the budget passed by Parliament for the FY 2023/24, Dr. Birungi emphasized that due to the pressures and demands faced by the Corporation, it still requires substantial resources to establish and operationalize new factories successfully. Tap link to watch the interview: <https://youtu.be/1hx0ph6gess>

## b. Exploring the criteria and eligibility of UDC financial support

Christine Zake, the Director of Finance and Administration at the Uganda Development Corporation (UDC), appeared on the Coffee Court news segment of SMART24 TV. During her appearance, she shed light on the criteria for accessing financial support from UDC and who is eligible to benefit from it.

In summary, the criteria of getting the UDC financial support is; Investment proposals are submitted to the UDC through various channels, including walk-in investors or promoters, referred investment initiatives, investments developed in-house, and syndications or participations. These proposals then go through a project screening process involving pre-appraisal and preliminary analysis. The entities involved in the investment are valued by a certified professional valuation firm, paid for by the Corporation, to determine their viability. A detailed investment appraisal is conducted, followed by the approval of the investment by the Board. Once approved, an investment offer letter is issued. In some cases, a special purpose vehicle or joint venture may be established for the investment.



### Who is eligible for UDC financial support?

Projects that fall within the UDC priority sectors such as Agro-processing, Mineral beneficiation, infrastructure, and services. The projects should also have existing evidence of multiplier opportunities developed or benefited by third parties, be legal entities registered under the laws of Uganda, utilize local raw materials, create both direct and indirect employment, demonstrate commercial, technical, financial, and economic viability, and have a social impact. Additionally, the projects should align with environmental standards in Uganda and contribute to the balance of trade position.

### c. UDC's role in industrialization highlighted on NBS TV's Spotlight show

The Uganda Development Corporation (UDC) took center stage during NBS TV's Spotlight show, where Dr. Mildred Barungi, the Manager of Research, Monitoring, and Evaluation, represented UDC as one of the panelists discussing "Government of Uganda Funding for Development." Her appearance on the show provided an excellent opportunity for UDC to showcase its crucial role in driving industrialization and shed light on the organization's notable investments and achievements.

### d. Transformative nature of UDC's investments

In an appearance on the Morning show at UBC TV, Andrew Mugerwa, the Director of Investments, Development and Appraisal, and Denis Dokoria, the Senior Public Relations Officer of the Uganda Development Corporation (UDC), shed light on the significant role of UDC in the industrialization agenda of Uganda. They emphasized the transformative nature of UDC's investments, which aim to create employment opportunities, utilize local raw materials, and foster the growth of local entrepreneurship. Tap link to watch the interview: <https://t.co/pXwT84XpFh>



LIVE GOOD MORNING UGANDA EXTRA #UBCGMU || 18TH APRIL, 2023





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